5 THINGS I'VE LEARNED



Lois Judy & Laura Darnall | The Businesswomen

Soccer moms turned cake queens, Laura and Lois decided to go into business together after nearly 30 years of recreational candy-making.

This year alone they have earned more than one million dollars in sales.

5 THINGS I'VE LEARNED:

- 1. The importance of professionalism.
- ${\tt 2. \ How\ to\ utilize\ the\ resources\ around\ us\ (SCAD\ and\ the\ Small\ Business\ Association\ are\ invaluable!).}$
 - 3. Employee appreciation breeds loyalty.
 - 4. Kindness and customer service are paramount in business practices.
 - 5. Above all, you have to be flexible!

Photo by Jade McCully